

About Comstor

The Comstor Professional Services team provides value-add, quality services for our reseller partners, complementing your skills, capability and capacity. Our specialist, in-house team extends your reach, making you more profitable and competitive.

Our extensive Cisco-focussed team includes 18 Cisco certified engineers, with 5 CCIEs, multiple ATPs and accreditations around Cisco Data Center, Collaboration, Security and Enterprise Networks. Our experience and product knowledge provides you with expertise at every stage of your sales process and with any Cisco project.

Utilise our consultancy, design, implementation and support services to add to your own offering without the need for investment or new staff. All our services are delivered via our reseller partners so you can be sure we will not be in competition with you.

As a reseller partner of Comstor you are guaranteed the best rates, with additional discounts for program partners (LEAP into Data Center, Collaboration Club and Comstor Security Initiative). All projects are priced individually so contact the team via your Comstor Account Manager for more information and a quote to get started: 01285 647001 or sales@comstor.co.uk

Comstor Service Offering

Pre Sales

The Technical Pre-Sales team provides free pre-sales advice to customers with regard to any Cisco routing/switching or in alignment to any of the Cisco architectures with a highly customer-focused team that has broad experience and in-depth knowledge of the full Cisco product set.

Pre Staging

Comstor will pre-stage as much of your solution as possible in our labs based at our Swindon Logistics Centre. All your equipment can be fully staged, configured and soak tested before shipment, mitigating risks and expediting installs.

Architecture-based Services

Enterprise Networking - Routing and Switching

Comstor's Professional Services team has a wealth of knowledge and experience in working with Cisco's range of industry leading routing and switching products.

Our experience includes working in the Core, Distribution and Access layers of the infrastructure, including:

- Cisco 7200 / 7300 / 7500 / 7600 Series Routers
- Cisco 1900 / 2900 / 3900 Series ISRs
- Cisco Meraki MS Cloud-Managed Access Switches
- Cisco Catalyst 3850 / 4500 / 4900 / 6500 / 6800
- Cisco Catalyst 2960-X / 3650-X
- Cisco Catalyst Cisco Prime Infrastructure
- Cisco Wide Area Application Services (WAAS)

Collaboration

The Comstor team has many years both working with and deploying Cisco Collaboration products stretching back to Call Manager 3. We continue to invest in our capabilities to keep pace with Cisco product development and acquisitions.

- Cisco Communication Manager Express (CCME)
- Communications Manager (All Versions)
- Business Edition 6000 & 7000
- Unity Connection
- Cisco Jabber
- Cisco Unified Presence
- Survival Remote Site Telephony (SRST)
- Contact Centre - Contact Center Express, Contact Center Enterprise, Packaged Contact Center Enterprise, Cisco Agent Desktop and Finesse, Cisco Voice Portal, Cisco Unified Intelligence Centre
- Cisco Telepresence Endpoints and Infrastructure - with Cisco UC and standalone, Screen mounting and Cabling

Data Center

Comstor has industry-leading expertise in the relatively new and complex Cisco Data Center market. Our Data Center engineers are the most highly qualified in UK Distribution with experience in staging and implementing:

- ASA 1000V Cloud Firewall
- Cisco ASA 5585-X Adaptive Security Appliance
- Cisco Data Center Network Manager
- Cisco Network Services Manager
- Cisco Nexus 2000 / 3000 / 5000 / 6000 / 7000 Series Switches
- Cisco UCS B-Series Blade Servers
- Cisco UCS Central
- Cisco UCS C-Series Rack Servers
- Cisco Virtual Security Gateway (VSG)
- UCS E-Series Servers

Security

Comstor are the experts in configuring and deploying Cisco Security solutions. We are fully competent with new technologies leading from Cisco acquisitions such as IronPort and Scansafe and continue to invest in training for all new Cisco technology acquisitions. We are also the experts when Cisco Security crosses over into other architectures such as Unified Communications or Data Center.

- Cisco Secure Access Control System
- Cisco Identity Services Engine
- Cisco Meraki MX Series
- Cisco ASA 5500 Series Adaptive Security Appliances
- Cisco ASA 5500 X NG FW
- Cisco Catalyst 6500 Series/7600 Series ASA Services Module
- Cisco IPS 4500 Series Sensors
- Cisco ASA 1000V Cloud Firewall
- Cisco ASA 5585-X Adaptive Security Appliance
- Cisco Security Manager
- Cisco IronPort C-Series (E-mail)
- Cisco IronPort S-Series (Web)
- Cisco IronPort M-Series (Management)
- Cisco Scan Safe
- Coming soon- Cisco Sourcefire

WLAN & Meraki

Comstor has an extensive range of services in the Wireless LAN arena. Our services include:

- Active site survey with documentation including heat map diagrams
- Desk based Site Surveys configuration and deployment cable runs to Access Points
- Access Point mounting

Our experience spans:

- Cisco 8500 Series Wireless Controller
- Cisco 5760 Wireless LAN Controller
- Cisco 5500 Series Wireless LAN Controller
- Cisco Mobility Services Engine
- Cisco Meraki Cloud Managed Indoor Access Points
- Cisco Meraki Cloud-Managed Outdoor Access Points
- Cisco Meraki Cloud-Management
- Cisco Aironet 2600 / 3600 / 3700 Series

Engineering Services

Comstor is also able to supply engineering resources:

Cabling Technician

- Physical installation of network hardware
- Installation of associated cabling for network hardware
- Basic configuration skills (IP address setting admin user settings/load config with training)

Engineer

- Rack & Stack
- IP phone deployment
- Supervised implementation & configuration

An extremely important and often forgotten part of any large project is Project and Programme Management. Comstor is able to flexibly offer these services at the following levels:

Project Manager

- Facilitate the definition of project scope, goals and deliverables
- Leads the planning and implementation of project
- Define project tasks and resource requirements, into project plan & PID
- Manages project budget, staffing, resource, day-to-day operations, reporting and timelines
- Manages project controls including actions, issues, risks and change control

Project Co-ordinator

- Gathers all project information, working with project team to assist with all work, task and project assignments
- Manage workflow process & schedule for project
- Sharing and organising project administration (communication and meetings)
- Develops and reviews project status and reports

For more information or to order Professional Services from Comstor please contact your account manager.

T: 01285 647001
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